



The Value of Tape and Tiered Adaptive Storage



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Spectra Logic: Leading Storage Innovation Since 1979

- Proven Innovator and History of Success
 - Intelligent integration of complete data protection solutions
 - Founded in 1979, self-funded, profitable, debt-free growth
 - Continuous innovation
 - High customer satisfaction & support ratings
- Long-term Market Traction and Growth
 - Years of Yr/Yr growth in enterprise and mid-range tape libraries; media and support services
 - Leader in data intensive verticals: HPC, M&E, Federal
 - 380+ VARs and Resellers in North America and Europe

- OEM/PLP Partnership examples:

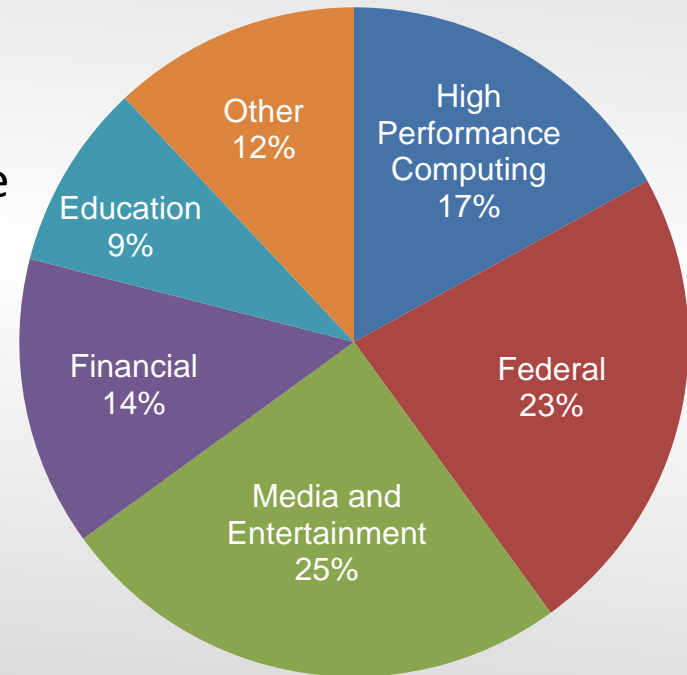




Worldwide Markets

- Leader in data intensive verticals:

- Broadcast Archives & Playout
- Post Production Backup and Archive
- HPC Data Stores
- Active Archive
- Backup





Cray and Spectra Logic

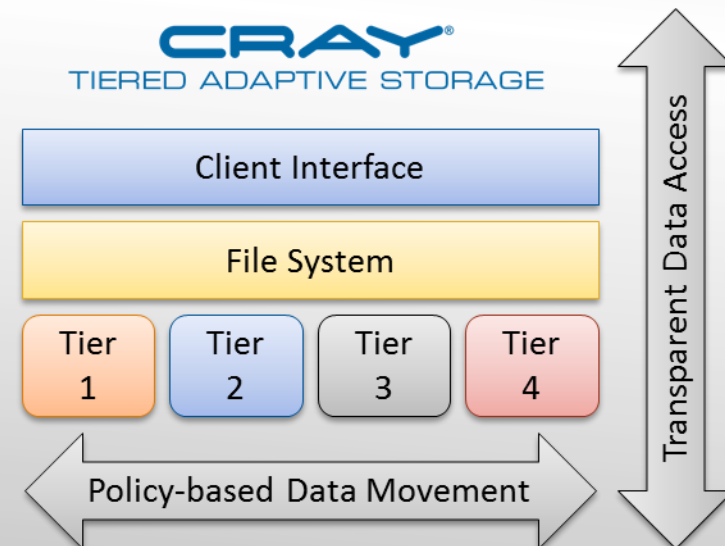
- Spectra Logic is Cray's preferred partner for all tape and library sales
- Current sites with Cray installed Spectra Logic libraries
 - Korea Meteorological Administration (KMA)
 - Spectra T-Finity tape library
 - CPTEC - Center for Weather Forecast and Climate Studies (Australia)
 - Spectra T950 tape library
 - EPCC – Archer (Edinburgh)
 - Spectra T380 tape library
- NCSA - Blue Waters
 - Spectra Logic T-Finity 380 PB

With Tiered Adaptive Storage (TAS) Cray expects to be the premiere archive solution provider for the world's largest systems



Tiered Adaptive Storage (TAS)

- Open, scalable tiered storage for HPC and Big Data
- Four physical tiers including primary:
 - **Tier 0** – Performance optimised for high I/O and throughput (disk or SSD)
 - **Tier 1** – Primary storage where live data resides (disk)
 - **Tier 2** – Capacity optimised nearline storage (disk or tape)
 - **Tier 3** – Extreme capacity, cost optimised for deep archives (tape)
- NFS, CIFS, VSM File System, Lustre HSM integration (2.5)

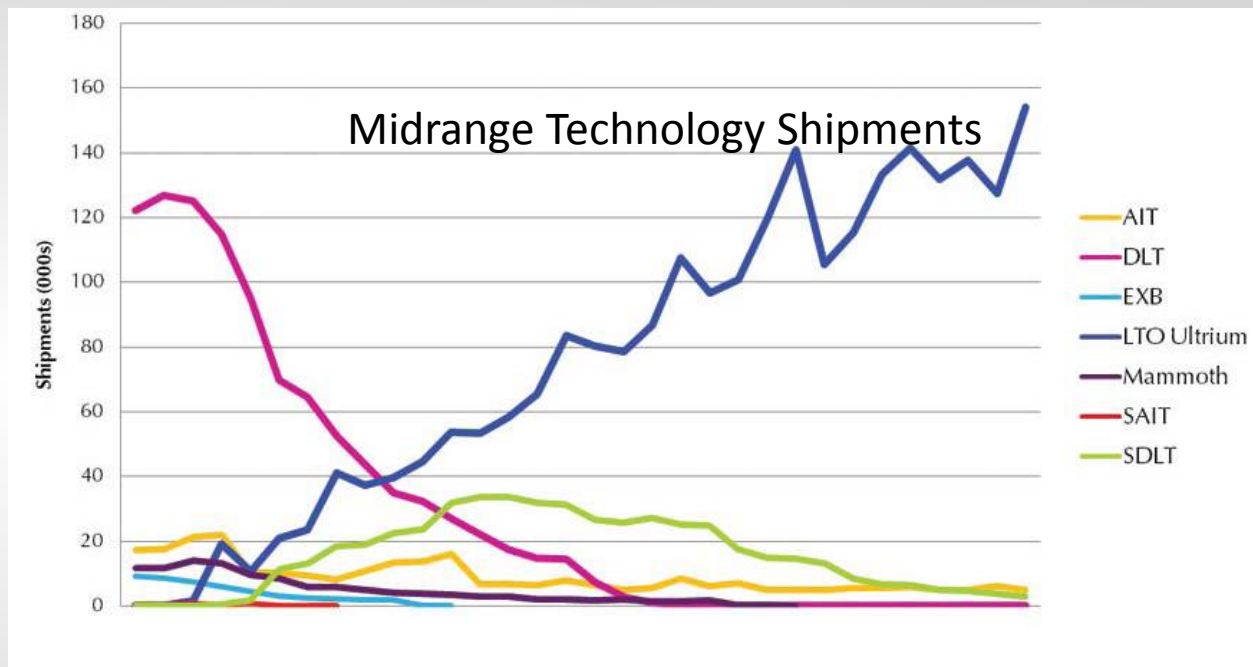




Current Mid to Enterprise Tape Technologies

- LTO
 - Ultrium half inch open standard developed by IBM & HP with standard overseen by consortium of IBM, HP and Quantum. Automation from multiple vendors, very large scale from Spectra, IBM and Oracle, 5 media manufacturers.
- IBM TS1140
 - 4th generation 'Jaguar' drives, single vendor proprietary half inch format with underlying LTO technology. Drives from IBM, automation from IBM and Spectra, single source media.
- Oracle T10000D
 - 4th generation half inch format proprietary format drive. Single source only for drives, media and automation.

Tape Drive Technology In Use



Market Share in units 2010:

LTO (all)	97%
TS1140	2%
T10000C	1%

- ≈75% of HPC Market Utilizes Open Tape Technology
- ≈25% of HPC Market Utilizes Proprietary Tape Technology



Tape Requirements for HPC environments

- Capacity – floor space occupied & library slot count
- Performance
 - Throughput
 - Connectivity bandwidth
 - Mount and file access times
 - Speed matching
- Reliability
 - Bit error rate
 - Drive MTBF
 - Drive media health reporting features
- Power consumption
- Drive and media cost (cost/TB)
- Number of sources, drives and media



IBM TS1140

Integration with TS1140 tape drives enhances reliability in T-Finity, T950, and T380 libraries

TS1140 Feature	Reliability Advantage
Load/Unload	Reduces failure in high workload environments
BER 10-21	Virtually no write errors, perfect data every time
Speed Matching	Less stop / start as data rates fluctuate = less wear, less failure
Virtual Backhitch	Less stop / start = less wear, less failure
32 heads	More data in fewer passes = less wear, less failure
Bigger motors	Easier to handle workload = less failure
Robust cartridge	Reduces cartridge damage in heavy duty use



Drive Comparison Chart

TS11x0	TS1120²	TS1130²	TS1140	Gen 5¹	Gen 6¹	
Native Capacity (TB)	0.7	1	4	8-10	14-20	
Compressed Capacity (TB) (2.5:1 Compression)	1.4	2	8	25	50	
Native / Compressed Throughput (MB/s)	104 / 208	160 / 320	250 / 650	Up to 360	Up to 540	

LTO	LTO4	LTO5	LTO6	LTO7¹	LTO8¹
Native Capacity (TB)	0.8	1.5	2.5	~6.4	12.8
Compressed Capacity (TB) (*2.5: 1 Compression)	1.6	3	6.25*	16*	32*
Native / Compressed Throughput (MB/s)	120 / 240	140 / 280	160 / 400	315 / 788	472 / 1180

T10K	T10K A	T10K B	T10K C	T10K D	T10K E¹
Native Capacity (TB)	0.5	1	5	8.5	10-12
Compressed Capacity (TB)	1	2	10	20	?
Native / Compressed Throughput (MB/s)	120 / 240	120 / 240	240 / 360	252 / 800	?



Spectra T Series Libraries

- **Reduce Storage Cost**
 - Terapack density reduces floor space costs
 - Low power use drives down TCO
 - Scalability reduces growth costs
 - Simple media handling lowers administration costs
 - BlueScale minimizes application and hardware costs
- **Improve Storage Reliability**
 - Media Lifecycle Management reduces media failure
 - Library Lifecycle Management raises library availability
 - Drive Lifecycle Management improves drive reliability
- **Ensure Data Integrity**
 - Data Integrity Verification ensures data validity
 - BlueScale Encryption secures your data



TeraPack Density Reduces costs

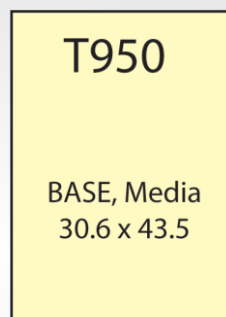
- Industry leading density
- Industry's smallest footprint
 - Reduce expensive data center floor space requirements
 - Repurpose floor tiles to highest, best use
 - Reduce tape handling and associated costs
 - 10 LTO tapes or 9 TS1140 tapes per TeraPack
- TeraPack design allows it to use as little as 20% to 50% of the floor space required by competitors.



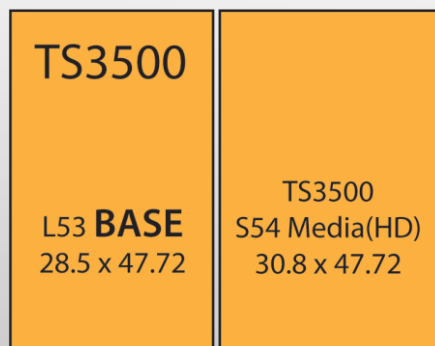


Saving Space Lowers Your Cost

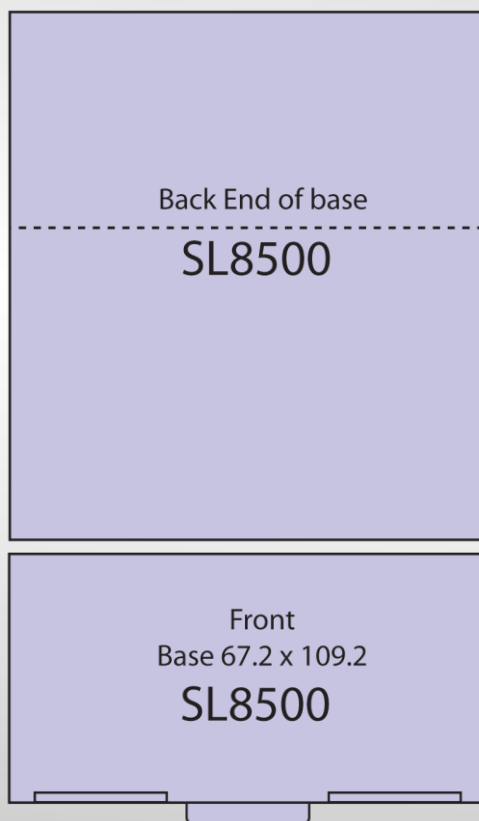
Footprint to hold 950 LTO tapes and 12 LTO tape drives



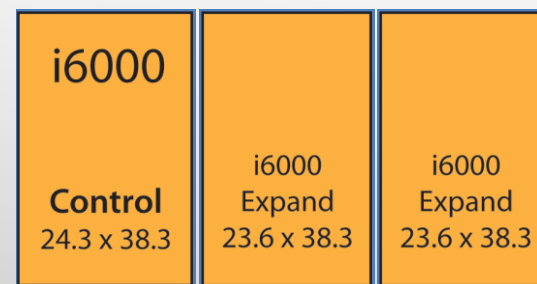
9.2 Sq. Ft.



19.6 Sq. Ft.



51 Sq. Ft.



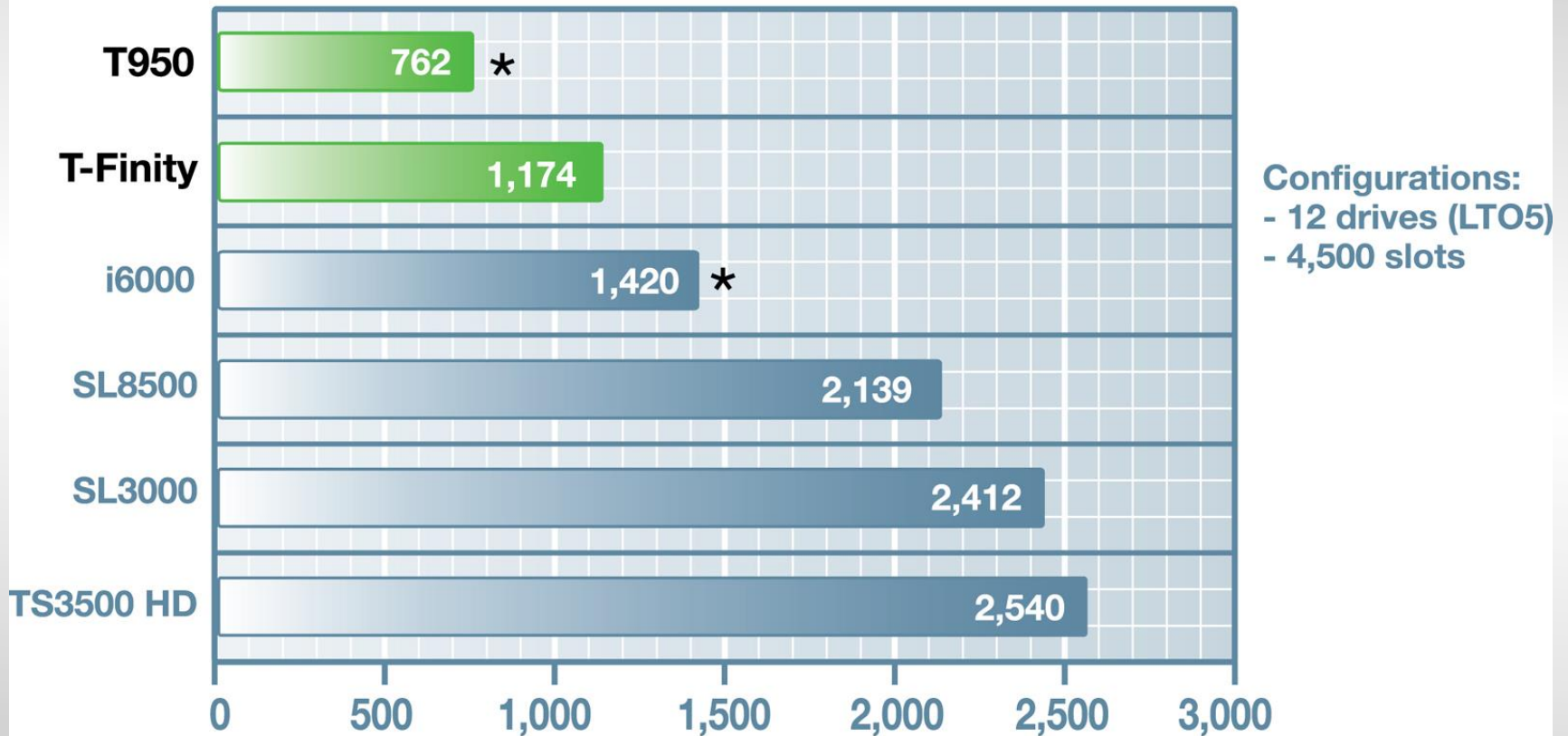
19 Sq. Ft.

To store as much as T950:

- IBM needs over 200% more space
- QTM needs over 200% more space
- Oracle needs over 500% more space!

Power Efficiency Reduces Your Cost

Enterprise Library Power Usage in Watts



*Single robot configuration. All others are multi-robot configurations.



BlueScale 12 is Designed to

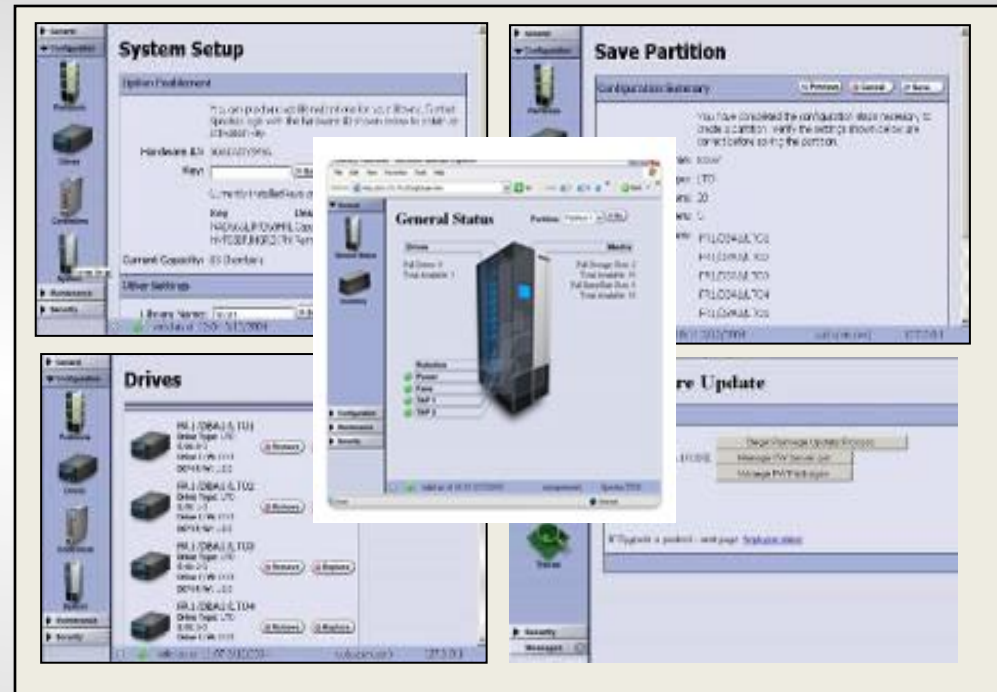
- Reduce storage costs
- Improve reliability
- Ensure data integrity
- Bring enterprise features to all T-Series libraries



[Watch Demonstration of BlueScale on YouTube](#)

Universal Interface: Lower Cost

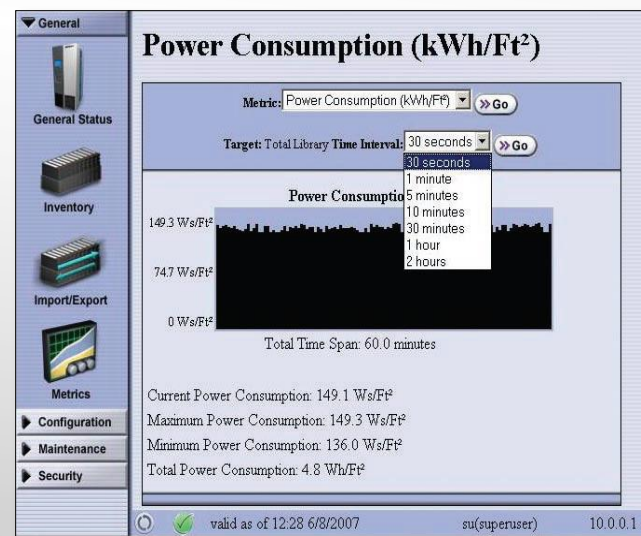
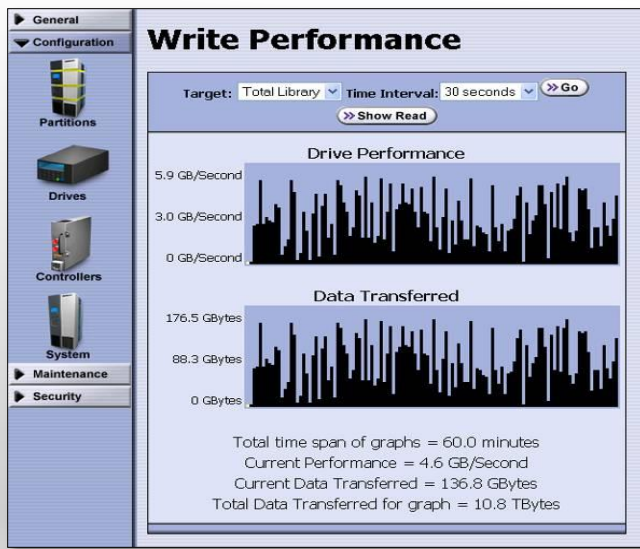
- Step-by-step screens guide you through the entire set-up process.
- Identical screens displayed when logged in on front panel touch screen or remotely reduces training costs.



BlueScale Metrics: Reduce Cost

Patented Monitoring quickly lets you know:

- Drive Read and Write Performance
- Library Power Consumption
- Graph over defined time interval or current performance

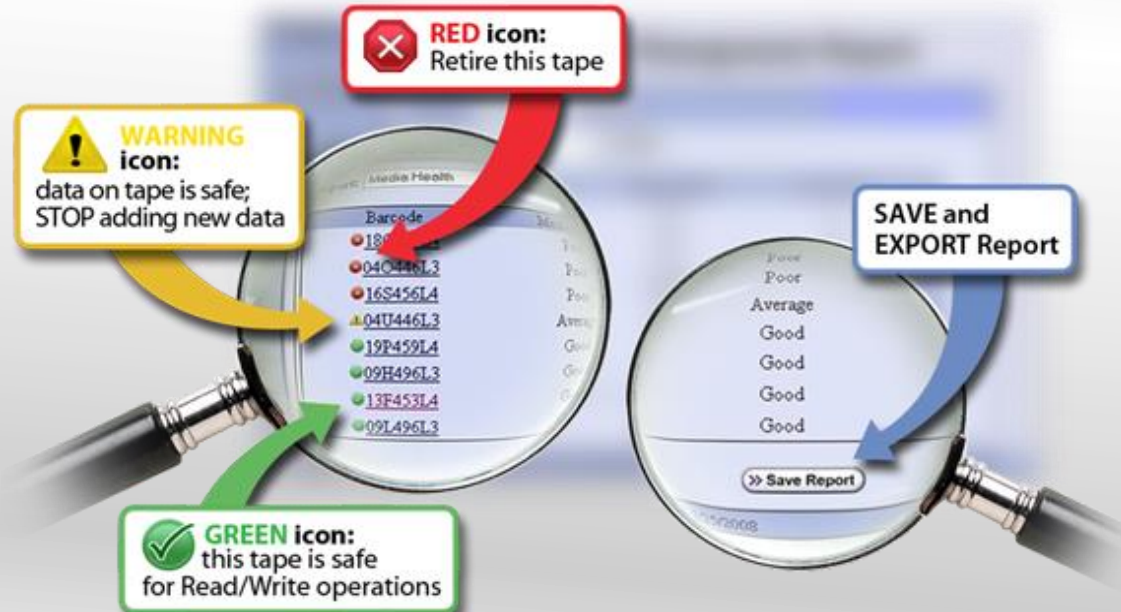




Media Lifecycle Management Improves Reliability

Alerts you before media goes bad

- Close to 40 data points tracked
- Advanced analytics determine health score
- Simple color coded reporting





Spectra Certified Media

- 1. Media health
- 2. Barcode
- 3. Load count
- 4. Loaded
- 5. Born on date
- 6. Write protected
- 7. Encryption and moniker
- 8. Encryption key expiration
- **9. Media type**
- **10. Cleans remaining**
- **11. First write partition**
- **12. First write library**
- **13. Last write partition**
- **14. Last write library**
- **15. Remaining capacity**
- **16. Maximum capacity**
- **17. Soft write errors**
- **18. Soft read errors**
- **19. Remaining MAM capacity**
- **20. Current drive display**
- **21. Drive efficiency**
- **22. Media efficiency**
- **23. Drive status (last four)**
- **24. Last four load device s/n's**
- **25. Last four load device efficiency**
- **26. Media s/n**
- **27. Compression ratio**
- **28. Exported**
- **29. Export user**
- **30. Export time**
- **31. Current partition**
- **32. Manufacturer**
- **33. Manufacturer data**
- **34. Tape generation**
- **35. Number of cleans**
- **36. Date of first LTO**
- **37. Drive s/n of first LTO**
- **38. Temperature first LTO**
- **39. Humidity of first LTO**
- **40. Date of most recent LTO**
- **41. Drive s/n of most recent LTO**



Media Lifecycle Management monitors, tracks and reports on all facets of tape usage and health status to reduce tape-related errors, eliminate unscheduled downtime and increase the reliability of your backup and archive operations.



Data Integrity Verification Ensures Data Integrity

DIV ensures the data stored in your T-Series library is what was written



- PreScan
- PostScan
- QuickScan

PreScan™: Performs a basic functionality test and health check on each imported cartridge.

Enable PreScan

PostScan™: Performs a readability verification test on each cartridge. To enable PostScan™, select one or more triggers which specify when a PostScan should occur:

- FullScan:** Uses Global Spare drives to perform verification tests. Moves to drives in a configured partition are not impacted.
- QuickScan:** Uses drives within the partition to perform verification tests. Normal moves will be delayed up to 3 minutes when cartridges are being verified.
- QuickScan using Global Spares:** Uses Global Spare drives to perform quick cartridge verification. Moves to drives in a configured partition are not impacted.

Scan After Time Days

Scan After Write

Scan After Read

PostScan™ Blackout Periods

Specified in hours of the day (to unset day, set both Start and Stop to 0)

Sunday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Monday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Tuesday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Wednesday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Thursday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Friday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>
Saturday:	Start	<input type="text" value="0"/>	Stop	<input type="text" value="0"/>

PreScan™: Performs a basic functionality test and health check on each imported cartridge.

Enable PreScan™

PostScan™: Uses a Global Spare drive to perform a readability verification test on each cartridge. Select one or more triggers to specify when a PostScan™ should occur:

Scan After Time Days

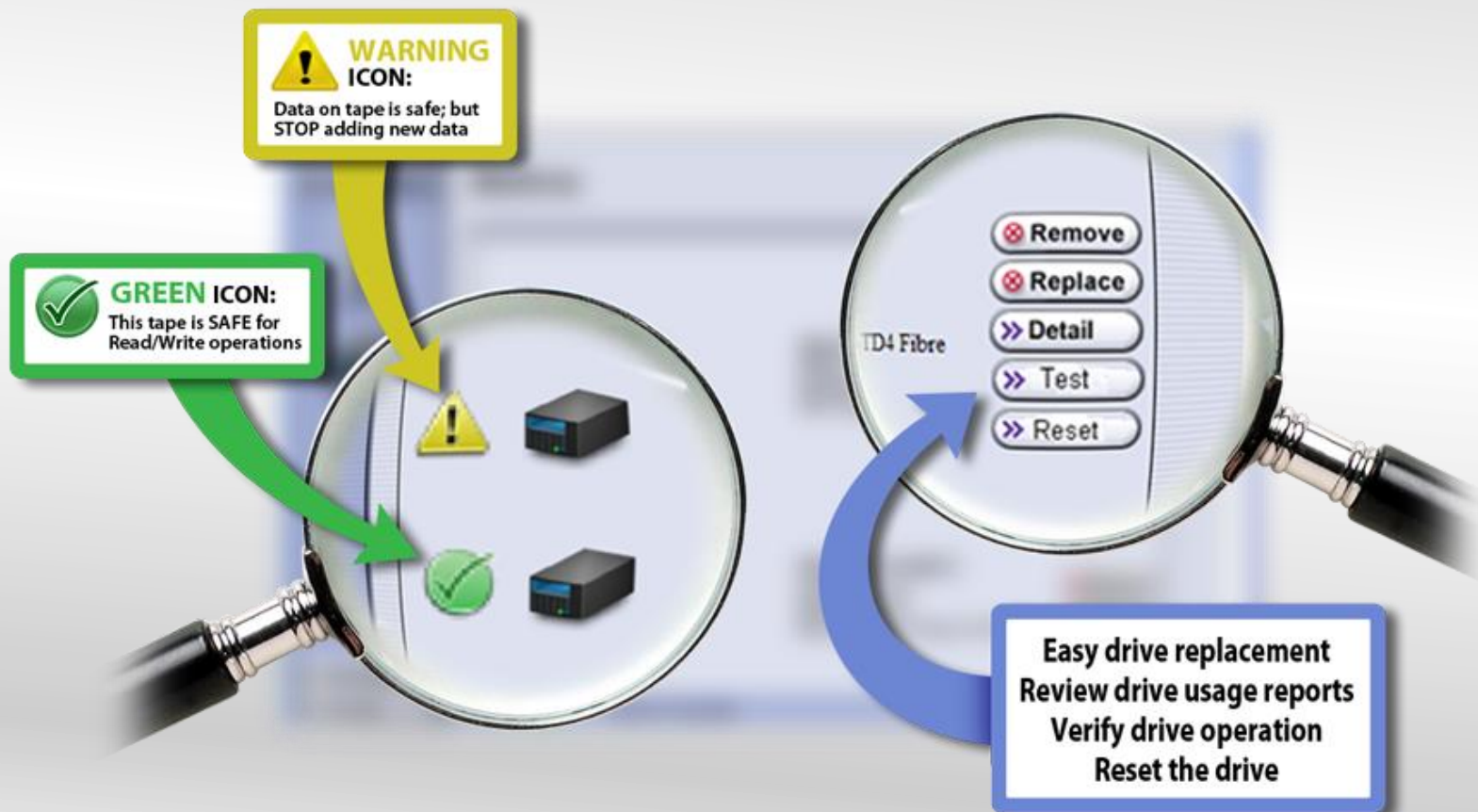
Scan After Write

Scan After Read



Drive Lifecycle Management Improves Reliability

Identifies drive issues before they become a problem





Thank You